



Profit Builders Inc.

B BUSINESS **CONSULTANT**

Good solutions for your business!

Helping You Out-Think, Out-Perform and
Out-Earn the Competition-Risk Free & Guaranteed!

PBI Maximum Performance Goal Planner

"If you can tell us what you want we can help you get it!"

Client Name: _____
Address: _____ City : _____ State: _____ Zip: _____
Home Phone: _____ Cell Phone: _____ Email: _____

In order to serve you with the best services available we need to determine what it is you want and how we have help you get it. Therefore, we ask you complete our Maximum Performance Goal Planner Questionnaire. We also suggest you use this Goal Planner on a daily, weekly and monthly basis until you have reached your primary goals.

[1]: Your Goal Setting Exercise for Working With the Us!

[1]: What are your three most important goals? _____

[2]: If you found out you had only six months to live, how would you spend your time? Where would you go? What would you do? _____

[3]: If you won \$1 million tax free, what would you do differently? _____

[4]: What have you always wanted to do but have been afraid to attempt? _____

[5]: What do you enjoy doing most in life? If you could engage in any full-time activities, without pay, what would it be? _____

[6]: How much money would you like to be earning?

In one year: _____ In four years? _____
In two years: _____ In five years? _____
In three years: _____ In ten years: _____

[7]: How much do you want to be worth when you've completed your earning years? _____

[8]: Who else is earning the kind of money you want to earn? _____

[9]: What is he/she doing differently from you that enable him/her to earn this kind of money? _____

[10]: List your career and professional goals: [What do you want to do in your job, career or profession?]

[11]: List your physical and sports goals. (What do you want to achieve physically?) _____

[12]: List your personal development goals. (What do you want to become?) _____

[13]: List your family and relationship goals. (What do you want to accomplish?) _____

[14]: List your travel goals. (What do you want to go or visit?) _____

[15]: List your material and tangible (things) goals. (What do you want to have?) _____

[16]: List your community and service goals. (What do you want to contribute?) _____

[17]: List your creative goals. (What do you want to bring into reality?) _____

[18]: List your spiritual and inner development goals. (What kind of person do you want to become?) _____

[19]: List your intellectual and educational goals. (What do you want to learn?) _____

[20]: What one great thing would you dare to dream if you knew you could not fail? _____

[21]: Based on the exercises on the previous pages, what is your most important goal? _____

[22]: Now that you are considering our services, what exactly do you see us doing to help you reach your goals? _____

[23]: What do you see yourself getting from using our services? _____

[24]: How quickly do you see yourself getting those results? _____

[25]: What type of training or educational programs do you need to reach your goals? _____

[26]: If we cannot help you reach your goals what other agency or services have you considered? _____

[27]: Why are you not using their services? _____

[28]: Go back through your goals on the previous pages, marketing them as "A" = very important; "B" = important; "C" = nice, but not important.

Write all of your "A" goals in the left-hand column of the chart on the next page. In the right hand column, prioritize your goals from the most important (#1) to the least important #12).

Goals	Priority
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
8. _____	_____
9. _____	_____
10. _____	_____
11. _____	_____
12. _____	_____

[23]: For each of your three most important goals, write ten action steps you can begin taking immediately to make the goals a reality. Also, prioritize the steps by their importance to achieving your goal.

Goal Number One

Action Step	Priority
1. _____	_____
2. _____	_____
3. _____	_____
4. _____	_____
5. _____	_____
6. _____	_____
7. _____	_____
8. _____	_____
9. _____	_____
10. _____	_____

[2]: Your GOAL-SETTING EXERCISE for Working with Us!

[1]: **Desire:** Do you really want your goal – personally?

[2]: **Belief:** Is it believable and achieve able?

[3]: Write it down: Is it **measurable**?

[4]: **Analyze**: Where are you starting from now?

[5]: How will you **personally benefit** from achieving it?

[6]: **Timing**: What is the deadline for your goal?

[7]: What **obstacles** must you overcome?

[8]: **Research**: What additional information do you require?

[9]: Whose **assistance or cooperation** do you need?

[10]: Write a **detailed plan of accomplishment** for your goal. Write it out clearly. What are you going to do, starting today, every day? The more detailed your description, the more likely you will achieve it.

Client Name: _____ Date: _____
Address: _____ City : _____ State: _____ Zip: _____
Home Phone: _____ Cell Phone: _____ Email: _____

DAILY, WEEKLY, MONTHLY, ANNUAL GOAL-SETTING EXERCISE

[1]: Your three most important goals are:

[2]: Your major purpose is:

[3]: What you'll do today to achieve your goal is?

[4]: What's preventing it from happening for you is? (Write out 10 reasons in question form)

[5]: Provide ten answers to Question #4 as to why you can or cannot reach your goals:
