



Profit Builders Inc.

C BUSINESS **CONSULTANT**

Good solutions for your business!

Helping You Out-Think, Out-Perform and
Out-Earn the Competition-Risk Free & Guaranteed!

Personal Profile

The personal profile is a springboard opportunity that PBI provides to give you the exclusive attention and guidance you need to begin your journey on the road to success and personal fulfillment.

Your journey will continue through a one-on-one conversation with a well-trained and knowledgeable PBI associate who is very familiar with products and services available to you for your developmental needs. Privately, this individual will ask you key questions and listen attentively to your answers. Then, together, you will review key discoveries and uncover exactly what qualities you need to adjust, improve, and focus on in order to get from where you are to where you want to be.

Then comes your greatest benefit of all! With this new and clear understanding of your current circumstances and knowledge, you will receive suggestions from the hundreds of known products and services available for your developmental needs. In other words, you will be in a position to immediately focus with great clarity on a solution that will take you where you want to go.

Simply answer the questions and email us your responses. All is totally confidential. Within three business days, your trained associate will call and schedule a time to talk with you. The profiling process is absolutely free — what you'll take away from it is invaluable.

Let me ask you a few questions:

[1]: Do you like your present work situation?

[2]: Are you looking for more money, security, business ownership, efficiency or significance in your life?

[3]: Have you ever thought about owning your own business?

[4]: Why would you rather own our own business than work at a job?

[5]: Are you aware of the benefits of business ownership?

[6]: What has prevented you from starting a business up until this point in life?

[7]: Would it be fair to say the reasons you have not started your own business are, money, risk or fear of starting a business, lack of knowledge, and time?

[8]: If I show you a Plan to get past your concerns would you like to see it?

Before we get started may I ask you a few more questions?

[1]: Assuming we work together what exactly do you wish, want, need or desire from that relationship? Dream Building – What exactly you want?

MONEY:

As much as we all try to minimize the importance of money in our life, the reality is we need it for survival. Are you motivated to make more money to?

- * Pay our bills?
- * Get out of debt?
- * Purchase a new house or car?
- * Pay for private school or college for your children?
- * Pay off your own student loans?
- * Travel?
- * Help your parents or another family member?
- * Invest in your future?

SECURITY: Do You Want Peace of Mind?

- * To take care of yourself and family if you lose your ability to perform our job?
- * To be able to retire in financial dignity or retire sooner?
- * To diversify your income, not just your investments?
- * Leave an inheritance for your children, rather than debt?

OWNERSHIP: Do you want to own your own life?

- * Have control over your time and money?
- * Have pride of ownership?
- * Work for yourself and your family, not someone else?
- * Get paid what you are worth?
- * Have no boss or supervisor looking over your shoulder?

* Invest your time building equity in your business, not spending your time making money in someone else's business?

* Get substantial tax benefits?

EFFICIENCY/PRODUCTIVITY

* Deep down inside are you as productive as you want to be?

* Would you like to make the same or more money working less time?

* Would you like to work the same hours but earn more money?

SIGNIFICANCE: How many people are better off because you lived?

* Do you live each day of your life with a purpose? What?

* Do you use your God given talents and abilities now?

* Are you making a difference in the life of a child or your children?

* Do you donate time and/or money to help those less fortunate?

**Things that Most People Want!
What Do You Want?**

MONEY:

MONEY

- | | |
|----------------------------------|----------------------------|
| Control of Financial Future | Yes: __ No: Yes: __ No: __ |
| Financial Security – No Debt | Yes: __ No: Yes: __ No: __ |
| Support Family Members | Yes: __ No: Yes: __ No: __ |
| Buy Luxuries | Yes: __ No: Yes: __ No: __ |
| Buy Material Possessions | Yes: __ No: Yes: __ No: __ |
| Have a Nicer Home | Yes: __ No: Yes: __ No: __ |
| Drive a Nicer Car | Yes: __ No: Yes: __ No: __ |
| Contribute to Charity | Yes: __ No: Yes: __ No: __ |
| Pay for Children's Education | Yes: __ No: Yes: __ No: __ |
| Not to Have To Worry About Money | Yes: __ No: Yes: __ No: __ |

TIME: More Time For:

TIME

- | | |
|----------------------|----------------------------|
| Self and Family | Yes: __ No: Yes: __ No: __ |
| Travel | Yes: __ No: Yes: __ No: __ |
| Hobbies | Yes: __ No: Yes: __ No: __ |
| Vacations | Yes: __ No: Yes: __ No: __ |
| Personal Development | Yes: __ No: Yes: __ No: __ |

SECURITY

SECURITY

