



\$ Profit Builders Inc.

BUSINESS CONSULTANT

Good solutions for your business!

Helping You Out-Think, Out-Perform and
Out-Earn the Competition-Risk Free & Guaranteed!

Small Business Sales Training

New Sales Training Products

Sell Like a Pro



by Dale Carnegie Training

Rediscover what's at the heart of selling like a pro and keep your customers' trust. The more you can understand a buyer's unique situation, needs, and feelings, the more trust you'll develop — and the more sales you'll make.

Million Dollar Sales Secrets from the Masters



by Brian Tracy, Jay Abraham, The Sandler Sales Institute and Earl Nightingale

No matter where you are in your sales career or what your current commissions bring, this system will put you in the upper echelon of sales professionals. Our complete audio and video system combines our most proven sales programs from only the premier sales leaders.

Featured Sales Training Products

Advanced Selling Techniques



by Brian Tracy

Designed for the experienced professional who wants to earn more money, Brian Tracy's *Advanced Selling Techniques* will refine your strategies for today's customers and markets.



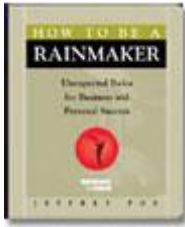
Close the Deal

by Sandler Sales Institute

If you want to gain a substantial edge over your competitors, make more money selling than you're making right now, and feel great about what you do for a living, this program is what you've been waiting for.

How to Be a Rainmaker

by Jeffrey J. Fox



Rainmakers are men and women who are out there every day getting it done: bettering their organizations and businesses, enjoying their jobs, moving up, making great money, and giving themselves and their families the life they always dreamed of. These rules are how they do it. Follow them, and you're guaranteed to make that critical leap from merely good to truly GREAT and reap all of the fantastic personal, professional, and financial rewards that go along with it!

State of the Art Selling



by Barry J. Farber

State of the Art Selling delivers dozens of creative customer-focused techniques and philosophies you can instantly implement to stand out from the run-of-the-mill, become a sales all-star, and reap astronomical financial rewards.



The Secrets of Power Negotiating

by Roger Dawson

Whether you are closing a major business deal or buying a new house, you have to be a negotiator everyday. Let Roger Dawson teach you how to become a power negotiator so that you can get anything that you want!

Classic Sales Training Products

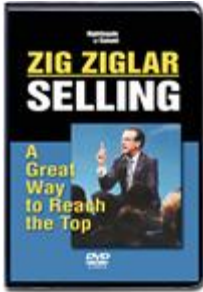


Sell Your Way to the Top

by Zig Ziglar

Zig Ziglar can put money in your pocket! Discover the 44 proven best ways to close a sale, the 5 basic reasons why prospects don't buy, 24 negative words to avoid, and

more. Sell Your Way To The Top is full of money-making, deal-closing techniques that can bring huge rewards!



Selling DVD

by Zig Ziglar

In this exciting video seminar, recorded before an enthusiastic live audience, Zig Ziglar tells you how to relate best to your customer ... the importance of maintaining a positive attitude ... why if you're good at selling, it's the most secure job you'll ever find ... and more!



The Psychology of Selling

by Brian Tracy

Is it possible to triple your income within 12 months? Absolutely with this program!

[If you would like to purchase one or more of these program please contact us. Thank you!](#)