



## **PBI Construction Industry Testimonials**

**FROM:** Single Family Homes Contractor, Industrial Building Construction, Commercial and Institutional Building, Underground Utility Construction, Highway Street and Bridge Contractors, Civil Engineering, Concrete Contractors, Masonry Contractors, Glass and Glazing Contractors, Roofing Contractors, Electrical Contractors, Plumbing Heating and Air Conditioning Contractors, Drywall and Insulation Contractors, Painting and Wall Covering Contractors, Floor Contractors, Tile and Terrazzo Contractors, Finish Carpentry Contractors and Specialty Trade Contractors.

### **Rebar Subcontractor**

"Problems we were facing in our contracting business included a severe cash flow crunch, quickly accelerating material cost, employees duplicating work and software programs. PBI quickly analyzed our business and presented us with a successful plan of action."

### **Contractor**

"PBI could not have been a better fit for us. They quickly understood our requirements and worked toward improving our operations while being mindful of the staff. Their patience with us was appreciated and the key factor in our positive outcome. "

### **Custom Home Rehabilitation**

"We are excited about the new procedures, controls and innovations that PBI has initiated and implemented. We feel that these changes have already proven to be beneficial. We have begun to see more productivity in our operations area in the short time we have been working with PBI. Preparing and implementing budgets and cash forecasting will allow us to resume good relationships with our suppliers and will provide us with the tools to keep our payables on track. "

### **Contractor**

"There is no way to express the impact that PBI had on my company and employees. We have learned so much in such little time and they have enabled us to see that we have so much more potential as a business and individuals than we ever realized. "

### **Contractors**

"PBI has been very professional and great to work with. If it wasn't for their honesty and sincere concern, my company wouldn't have moved forward. I am more-than-comfortable working with them. "

### **Contractor**

"We are very pleased and satisfied with the service provided to us by PBI. They have helped us reach and maintain our company goal. We have enjoyed working with them and are very grateful for what they have helped us to accomplish. "

### **Construction**

"I am most appreciative of PBI's willingness to handle the everyday situations that have helped us learn how to run the business. These included collecting payments owed, presenting information to the bank for a letter of credit and helping design a sales program. PBI has been very willing to work closely with us to help train my employees."

### **Construction**

"I could tell from the first morning on the job that the PBI consultant's participation in all aspects of our office operations that she was serious about helping our firm. Her ability to assess conditions and make adjustments to improve operations was amazing and resulted in saving time and my money. "-

### **Heating and Air Conditioning**

"Before PBI's arrival, I was almost at my wits end, but within one month I am positive that my company is on the right track to becoming profitable and successful. PBI's insights on running a business have been beyond reproach and have taught me valuable lessons in areas such as personnel management and business finance."  
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### **Heating and Cooling**

"With a joint effort from PBI and myself, I know my business will grow and succeed like never before. The benefits now available for my employees will surely make them happy and be proud to be associated with this company. "

### **Homebuilder**

"Because of PBI, we are excited about our future and have a new positive attitude on going forward and having control of our material and labor costs, managing inventory, marketing and running smoothly to ensure a positive cash flow."

### **Plumbing**

"After utilizing PBI, I have hope and feel better about where our business is headed. I have been taught invaluable lessons about how to make things better and how to run our company more efficiently. "

### **Painting Contractor**

"With PBI's help, our company is now operating with an efficiency beyond even my own expectations of what I thought was possible in such a short time. I am personally looking forward to a lasting relationship with PBI."

### **Landscaping**

"It has been a pleasure to work with PBI and their consultant assessing the opportunities and challenges of improving the profitability of our new landscaping business and instituting changes that will ensure that we move quickly to reach these objectives. I have enjoyed working with PBI and I sincerely believe that we could not have repositioned the company without your insight, assistance and guidance."

### **Electrical Contractor**

"The PBI consultant worked closely with us to develop job descriptions, evaluations and human resource documents that mesh well with our company personality. He treated our personnel with respect while teaching us new ways of thinking and new ways of organizing our resources and financial records. I enjoyed his willingness to take the time to talk through the issues and concerns I have as the owner of the company. "

### **Landscaping**

"PBI designed and installed systems such as budgeting procedures, estimating processes and cash flow procedures that will increase our profits and allow us to operate much more efficiently. They also educated us on these systems so that we can continue the flow of a successful business long after they are gone. "

### **Landscaping**

"When PBI came to our business, we were faced with a serious financial crisis, dwindling sales, poor morale and were struggling to find our way out. We had an idea of where we needed to go, but did not have the tools to get there. Thanks to PBI, we now have those tools, a clear vision of where we are going and the proper attitude to get there. "

### **Homebuilders**

"The implementation of positive changes along with the upgrading of our accounting systems would never have gotten off the ground without PBI's help and guidance. Their knowledge of sound business practices and skill of using the tools available in business today enabled us to make the transition to a more professional operation"

### **Electrical Contractor**

"Through the PBI process of identifying operational flaws and methodically approaching the flaws with tools countervailing inefficiencies, success will be attained with proper implementation, monitoring and adjustments."

### **Electrical Contractor**

"The plan PBI developed was aggressive and entailed the necessary changes we needed to make as a company. We realize that we have a great deal to accomplish to take our company to the next level, but with the tools that PBI consultants have installed, we are well on our way to reach our goal. "

### **Electrical Contractor**

"The way PBI has conducted the consultation has allowed us to continue with our daily work and business as well as ease into the changes that have been implemented. It is evident that our company is moving in the right direction due to the effort and concern PBI has put forth. "

### **Masonry**

"We are a young company, just finishing our fourth fiscal year. PBI has provided a great education for my staff and me. I intend to be in business for a long time and this will keep us going strong. "

### **Carpentry**

"With the operational plans that PBI laid out, I now can run the business instead of letting it run me. I will recommend PBI to other businesses in the future. "

### **Civil Engineering**

"PBI has listened to and observed our needs, wants and desires. In listening and observing, PBI has repaired our business in all the right places. They have been wonderfully patient and precise with solutions. We now have the much needed tools to ensure success both financially and with our staff. "

### **Land Surveyors**

"I can honestly say that I have learned a good deal about the financial and organizational health of my company in a very short period, particularly the services I need to help the company grow and prosper in the future. I was impressed with the degree of understanding and knowledge that PBI brings to the table and level of professionalism they gave to my staff and me. "

### **Contractors**

"The PBI consultant has taught us the skills and given us the information necessary to manage our business properly. He took the time to listen to what we wanted to do and understand the goals we wanted to achieve and helped us to put that plan into action."

### **Electrical Contractor**

"PBI helped us identify several areas in which we may improve our profit. For once, we truly know what our overhead is and how to properly track costs. They also helped us to implement a workable cash flow program and get back on track with our vendors. We truly appreciate their knowledge and help in these areas. "

### **Pool Installation**

"I would like to commend the PBI consultants for their professional approach and personal courtesy shown to us on our project. The financial planning and marketing strategies we have learned will facilitate growth in our company. "

### **Pool and Spa Installation**

"The PBI consultant's work ethic and accomplishments with our company's reorganization was top notch. We were able to set our company's annual budget, set up an accounting program and manage employees. Many more significant contributions were made, as well. "

### **Windows, Trim and Vents**

"My experience with PBI was a rewarding one. The knowledge and resources we have received are invaluable. Our company has and will continue to benefit greatly from PBI's consultation. I am impressed with the high level of professionalism each of their consultants exhibited while working with us. "

### **Contracting**

"PBI has helped us with the various financial aspects of our business including budgeting, cost control and teaching us to implement the plan in our daily business activities. I appreciate their patience while we gathered

all pertinent documents and their willingness to stay and teach. PBI worked onsite with us during normal business hours and provided assistance to a variety of people in our organization. "

### **Remediation Management**

"PBI was brought in to help us cope with the problems of controlling expenses and in particular to develop shop rates, which aid us in estimating quotes with built in predetermined profit and cash flows to sustain debt service and growth. The development of a strategic plan with marketing and sales planning has moved us forward in those market segments to expand sales growth and profits. The flexible budget and planning system has improved our focus to control expenses and grow profitably. "

### **Plumbing**

"Our business has been in the family for almost 100 years and I was deeply concerned that we would be out of business in a few short years. Now, with PBI's help, I am excited about the future of the company and its profitability. My sons and daughter are excited about being a part of growing and viable company. "

### **Landscaping Company**

"I truly believe that the information I have received from PBI will make me more profitable. From the incentive program, to the setup of our new accounting system, to the liberation of my time, I thank you for all your help. "

Profit Builders Inc (PBI) remains committed to 100% customer satisfaction and has drastically improved their business processes over the years to better serve its customers. Profit Builders Inc (PBI) is truly dedicated to making sure ALL customers are happy with their coverage. Profit Builders Inc (PBI) continues to show customer service is of the utmost importance and they currently have no complaints!

If you like the services, you were provided with from Profit Builders Inc (PBI) please tell us.

God Bless,



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